



# Great News

FROM THE GREATER DOWNTOWN COUNCIL

## Lorie Line to Speak at 22nd Annual Dinner Meeting

Mark your calendar now as nationally acclaimed composer/pianist Lorie Line will serve as the Keynote Speaker at the Greater Downtown Council's Annual Meeting on January 17, 2007.

Line's motto is "practice pays." And it's paid off. Line began her career playing piano at the Minneapolis Dayton's Department Store, where she would serenade shoppers. With the encouragement of her fans, she decided to record her first album on her own without the help of a label. She now operates the largest woman-owned independent record company in the country.

Line prides herself in never taking a business course and attributes her success to hard-work, talent, perseverance and "gut instinct." She has released 26 CDs with sales exceeding 5 million copies and Duluth is among the regular stops in her annual Holiday Extravaganza tour, which includes 51 shows this year.

With her roots in Reno, Nevada, Line first showed signs of musical talent when she began playing her toy piano at the young age of five.



GDC Annual Dinner Meeting  
Wednesday, January 17, 2007  
Holiday Inn Hotel & Suites

She is gifted with the ability to play by ear, and by the age of nine she was competing in statewide classical competitions.

She was the first person in her family to get a college degree, obtaining a B.A. in Music from the University of Nevada, specializing in Piano Performance.

As an organization, the GDC is vividly aware of the important role of arts and entertainment in our community. Line reinforces that message and serves as a great inspiration to the world of entrepreneurship.

Please plan to join us to hear Line's story and celebrate another successful year with the Greater Downtown Council.

### Board of Directors and Staff

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Tim Meininger  
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- Vice-Chair  
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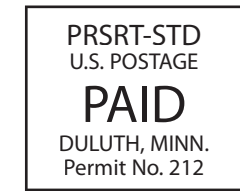
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www.downtownduluth.com



## Quick Gym



Perched above bustling Superior Street in the Duluth Skywalk System, passers by will find Quick Gym - home of the four minute workout. The claim that four minutes a day can beat total workout, sounded a bit fabricated, but after a free one week trial on the sleek ROM machines, prospective customers quickly become members.

ROM stands for Range of Motion, and according to the company's web site, users are able to exercise 55% of their muscles through over 80% of their range of motion. The system consists of a beautifully German-designed ROM machine, and a tactical exercise regimen. Quick Gym's four minute workout using the ROM machine provides the equivalent of a 35 minute jog at four miles per hour, 20 - 45 minutes of aerobic exercise (jogging/running), or 45 minutes of weight training.

According to Quick Gym owner Mike Dunaisky, "we chose this particular Downtown Duluth location because of the high amount of traffic and right demographic on the Skywalk System. Many of our clients are busy Downtown business people. Because of our location, they are able to fit us into their tight schedules."

The Duluth Quick Gym is complete with changing area and personal fitness assistants to guide users on the equipment and health/lifestyle choices. A free health and wellness evaluation and one-week membership is available to new customers. Memberships range from \$35 - \$50 per month, with a unique buddy plan, which allows users to share a membership with a friend for \$40.00 per month. Visit the newest Downtown gym today at 202 West Superior Street or call 218/727-3448.

2006 EVENT SEASON SPONSORS:

**PREMIER:**  
usbank, minnesota power, KNOXVILLE

**PLATINUM:**  
Security Jewelers • Wells Fargo Bank  
Duluth Downtown Waterfront District

**GOLD:**  
A&L Properties • Great Northern Music  
Holiday Center Merchant's Association  
Holiday Inn Hotel & Suites • Maurices Inc.  
Republic Bank • SMDC Health System

**SUMMER CONCERT SERIES MEDIA SPONSORS:**  
Duluth News Tribune Stay Sharpz, red rock, Charter get hooked!, CityLites USA • Houck Motorcoach Advertising Shel/Don Reproduction Centre

**HOLIDAY 2006 MEDIA SPONSORS:**  
NORTHLAND'S NEWSCENTER, KOOL 101.7, MIX 108, CLEAR CHANNEL RADIO, 89.3

WELCOME NEW GDC MEMBERS

- APEX  
306 W. Superior St. #902
- Center City  
Housing Corporation  
105½ W. 1st St.
- Den's Auto Body  
112½ E. 1st St.
- DSGW Architects  
2 W. 1st St. #201
- Sivertson Gallery  
361 Canal Park Drive

## 2007 Board Nominations

The Greater Downtown Council brings forth the following slate of candidates for the 2007 Board of Directors:

**OFFICERS**  
Chair: Bill Bennett, LHB, Inc.  
Vice Chair: Abbot Apter, Mercury Investment Co.  
Secretary/Treasurer: Tami Tanski-Sherman, Fitger's Brewery Complex  
Immediate Past Chair: Tim Meininger, Beacon Bank

**BOARD OF DIRECTORS**  
**FIRST TERM**  
Ryan Boman, Melhus Management  
Paul Loraas, Fryberger Buchanan Law Firm  
Katherine Marinac, A & L Properties  
Roz Randorf, Duluth News Tribune  
Laura Wright, Grandma's Marathon

## It's about time

Downtown Duluth has broken free of its time-warp. The decorative streetscape clocks are ticking again thanks to a generous contribution from a supporter of the Greater Downtown Council.

The large clocks along Superior Street, First Street and Canal Park Drive hadn't been working correctly for several years, and the costly repair and maintenance was not a top priority in the strapped city budget.

So, instead of watching the downtown's streetscape continue to deteriorate, the GDC put together a package that would cover the purchase of new electric motors, repair of movements and provides some annual maintenance.

"In the last two years, our organization has really stepped up efforts to strengthen the image of downtown while making it cleaner,

safer and friendlier," GDC President Kristi Stokes said. "When people see something that's so visible and in disrepair, it sends the wrong message that no one is looking out for the neighborhood. We are looking out for the neighborhood, so we sought out funds to fix the problem."

The timepieces have been targets of public criticism in recent years, as many questioned why they even existed if they couldn't keep time. The clocks are among many items in Downtown Duluth's aging streetscape that have been showing signs of deterioration, as they were installed in the late 1980's.

While the donor wishes to remain anonymous, the GDC wants to publicly thank them for their continued support of the Downtown. We are grateful to have such generous contributors in our community!

## GOODBYE, LAVA ROCK!

Let the rocks fall. On an early November morning, workers began removing the prehistoric looking lava rock off of the former Welch building at 1 E 1st Street in favor of the more popular silicon substrate commonly known as window glass.

The building's new moniker, Lake & First Building, is just one piece of a particularly aggressive renovation both internally, and externally, according to H & G Development's Keven Johnson.

"We purchased the building one year ago with occupancy at roughly 25%. Our goals are to improve the overall feel and quality of the building, to enhance and help improve the neighboring business district, and to increase occupancy." H & G Development's Lake & First Building is currently closing in on 100% occupancy and may reach that goal soon.

The Lake & First Building houses a number of new tenants including CustomerLink,

which takes up the entire third floor of the building. CustomerLink enjoys an 11,000 square foot renovation including a remodeled private Skywalk.

VersiMark, a startup web-based marketing firm, occupies the first floor. "The original space was dark with only small portions of windows providing natural light; we've introduced design elements that have transformed it into a rich, bright premier space," said Johnson.

AMI Consulting Engineers found The Lake & First Building to be an ideal mix of location and amenities. The new structural engineering firm recently held an open house that showcased their remodeled suite.

Other renovations consistently re-brand the building with an upscale theme, which is apparent upon entering the newly tiled and wallpapered entrance.

Built in the early 1900s, the building has transitioned from the former of Trade Building, Ojibway Press, Beckley-Cardy Building



# Window Displays bring back Downtown Charm & Style

Red curtains created quite a buzz as businesses got into the spirit of "masking" the construction of their holiday window displays this season.

During the week of November 13th, twenty-seven businesses covered their windows with curtains provided by the Greater Downtown Council. Then, on November 17th, right before the Christmas City of the North Parade, businesses pulled back their curtains to unveil their new holiday window displays. The window displays are just one of several new programs under the 45 Days of December campaign launched by the GDC this Christmas shopping season.

"So many people remember window shopping as a kid during the holidays; we want people to relive that positive experience and share it with their families and friends," said Kristi Stokes, President of the GDC.

Across the country, downtown communities get into the festive spirit and tend to attract visitors just for a stroll down Main Street to look at the windows. Such a coordinated effort also generates a lot of enthusiasm within all of the participating businesses.

"It's a great way for our businesses to show a united front and encourage people to experience the Downtown this holiday season," said Stokes.

Individuals are encouraged to vote for their favorite window, which automatically enters them into a drawing for the two Downtown gift packages on display at 38 E. Superior Street. Merchants generously donated nearly \$4,000.00 worth of items; enough to fulfill anyone's wish list this Christmas. A huge thank you to those merchants who contributed and the visual merchandising team at Maurices who worked tirelessly to assemble the display. [GDC](#)



Ace Hardware Downtown



Allenfall's



Angela's Bella Flora



Art Options Gallery



Bagley & Co. Jewelers



Barbo's Columbia Clothing



Catherine Imports



Clear Channel Radio



DSGW



Electric Fetus



Frost River



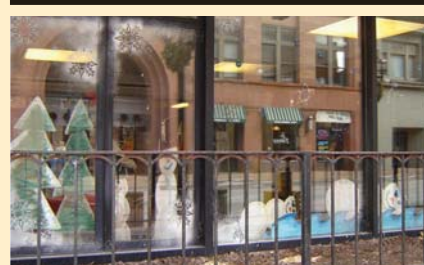
Green Mercantile



Ragstock



Starbucks



YMCA



Fitger's Brewery Complex



Grandma's Restaurant



Northern Lights Books & Gifts



Security Jewelers



The Greenery



ZLB Plasma Services



Frame Corner Gallery



Great Northern Music



Peasantworks



Sivertson Gallery



USA Foxx & Furs



GREATER DOWNTOWN COUNCIL

# Thank You!

During the past year, the following members have supported the Greater Downtown Council. We salute these members for their continuing interest in the GDC and commitment to enhancing the Downtown business climate.

Ace Hardware Downtown  
Aces On First  
Adecco  
Advanstar Communications Inc.  
Allenfalls  
Allison's Hallmark  
Alzheimer's Association MN-ND  
American Family Insurance  
Ameriprise Financial Services  
Andresen & Butterworth PA  
Angela's Bella Flora Inc  
APEX  
Arc Northland  
ARDC  
Arrowhead Abstract & Title  
Bagley & Co. Jewelers  
Banner Prints  
Barbara J. Carr  
State Farm Insurance  
Barbo's Columbia Clothing  
Beacon Bank  
Best Western Downtown Motel  
Betty Lou's Health Foods Inc.  
Blustin Optical Center  
Building Owners  
and Management Association  
Brownie Furniture  
Bullseye Silkscreen  
Bullyan Homes  
Canal Park Business Association  
Catherine Imports  
CellularOne  
Center City Housing  
Christian Science  
Reading Room  
CHUM  
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Clear Channel Radio Duluth  
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Community Action Duluth  
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Consolidated Title & Abstract  
Cost Cutters  
Curran Tax Service  
DAC Deli  
Damiano Social Services  
Den's Auto Body  
DeWitt-Seitz Marketplace  
Dr. James Fellman - DDS  
Dr. Michael Bussa - DDS  
Northern Endodontics  
Associates  
(Dr. Richard Kronzer &  
Dr. Thomas Zbaracki, Jr.)  
Dr. Richard Oase, DDS

Dr. Timothy Langguth, DDS  
Dr. William Kubiak, DDS  
Drs. James Swanstrom &  
Stephen Johnson, DDS  
Dryer Storaasli Knutson &  
Pommerville Ltd.  
DSGW Architects  
Duluth Area Family YMCA  
Duluth Athletic Club  
Bar & Grill  
Duluth Budgeteer News  
Duluth Entertainment  
Convention Center (DECC)  
Duluth Huskies Baseball Club  
Duluth King Inc.  
Duluth LISC  
Duluth News Tribune  
Duluth Steam Cooperative  
Association  
Duluth Superior Symphony  
Orchestra  
Duluth Transit Authority  
Eagle Accounting Services  
Eikill & Schilling Ltd  
Electric Fetus  
Era Laboratories Inc.  
Eslabon Jewelry  
Esterbrooks, Scott, Signorelli,  
Smithson Ltd.  
European Bakery  
Explorations  
F. I. Salter Co.  
Faster Solutions  
Fichtner's Home Market  
Fitger's Brewery Complex  
Fond-du-Luth Casino  
Frame Corner & Gallery  
Fryberger Buchanan Law Firm  
Garon Bros. Jewelers  
Glenwood Communications Inc.  
Grandma's Marathon  
Grandma's Saloon & Deli  
Great Northern Music Center  
Green Mercantile  
H. T. Klatzky & Associates  
Hanft Fride Law Firm  
Harbor City  
International School  
Harbor Security Shop Inc  
Hawthorn Suites at  
Waterfront Plaza  
Henry A. Anderson Agency  
Holappa Commercial  
Real Estate  
Holiday Center Association  
Holiday Inn Hotel & Suites  
Hoovie's Popcorn Wagon

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Jauss Properties  
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John Marxhausen Jewelry  
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Kolquist Seitz & Goldman  
KQDS TV Fox 21  
Labovitz Enterprises  
Lake Place Building  
Lake Superior Magazine  
Lakehead Sign  
LHB, Inc.  
Licari Larsen & Company  
Life House Inc.  
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London Rd/Miller Mall  
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M & I Bank  
Mainstream Fashions For Men  
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Manley Management  
Maurices Corporate Office  
Medical Arts Pharmacy  
Melander Melander Schilling  
Melhus Management Company  
Mercury Investment Co.  
Merrill Lynch  
Midwest Communications  
Minnesota Power,  
An ALLETE Company  
Minnesota Public Radio  
Minnesota Surplus & Outfitters  
MN Teen Challenge - Duluth  
National Bank Of Commerce  
North Shore Bank Of  
Commerce  
Northland's News Center  
Oneida Realty  
Original Coney Island  
Otis Elevator  
Otis-Magie Insurance Agency  
P. S. Rudie & Associates  
Peterson Anderson Flowers  
Pharaoh Mortgage  
Pizza Luce  
Points North Consulting Inc.  
Porter's Restaurant  
Prudential Truscott Realtors Inc.

Radisson Hotel Duluth -  
Harborview  
Ragstock  
Red Rock Radio Corporation  
Rels Title  
Renegade Comedy Theatre  
Republic Bank  
Richard Holmstrom - Attorney  
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Scenic Title & Abstract Inc.  
Schlotzsky's Deli  
Security Jewelers  
Service Printers Of Duluth  
Shanghai Express  
Shel/Don Reproduction Centre  
Sivertson Gallery  
SMDC Health System  
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Sneakers Sports Bar & Grill  
Snyder's Super Stop  
St. Luke's Hospital  
Starbucks Coffee Company  
Stewart Taylor Co.  
Subway  
Swenson Anderson  
Tadasana Massage  
The Basket Case Company  
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The Sandpiper Of Duluth Inc.  
Torke Weihnachten  
Holidays & Chocolate  
Trip Planners  
Twin Ports Insurance  
Twin Ports People  
UMD Center For  
Economic Development  
US Bank  
USA Foxx & Furs  
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Vintage Duluth  
Vonjaro Company, LLC  
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Waddell & Reed Inc  
WDIO TV  
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Western Bank  
Westmoreland Flint LLC  
Wheeler Associates  
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Zenith Administrators  
ZLB Bioplasma Inc.  
Z's Deli & Restaurant

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