



GREATER DOWNTOWN COUNCIL
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Great News

FROM THE GREATER DOWNTOWN COUNCIL

JOIN US FOR THE 18TH ANNUAL DINNER MEETING

Keynote address by Labovitz Enterprises President & CEO, Bruce Stender



FOR MORE than 20 years, Bruce Stender has called Downtown his second home. So it's no surprise that he often refers to the Holiday

Center, in the heart of the business district, as the living room of our Downtown community.

Stender will share some of his stories and his passion for the Downtown when he serves as the featured speaker during the GDC's annual gathering January 15th, 2003 at the Holiday Inn Great Lakes Ballroom.

As President, CEO and a Principal of Labovitz Enterprises, Stender is responsible for the management and operation of the Labovitz Hotel Group including the Holiday Inn

Hotel and Suites and Holiday Center Shopping Mall in Duluth, as well as the Waco Hilton Convention Center Hotel and the Courtyard by Marriott in Waco, Texas, and the Holiday Inn in Bozeman, Montana. Stender is also President of First Properties, Labovitz' property management company.

Stender was attracted to Duluth in 1974 from St. Louis where he was Dean of Maryville College and at thirty-two years old, he accepted the position as President of the College of

story continued on page 2...

WHAT'S HAPPENING IN THE DOWNTOWN

BAYFRONT FESTIVAL PARK
 January 1, (Wednesday)
Warmer By The Lake
 2-5 p.m.
Bayfront Festival Park

RENEGADE COMEDY THEATRE
"Glengarry Glen Ross"
 January 9-11, 16-18, 23-25
 (Thursday-Saturday)
 7 p.m.
 February 6-9, 12-15
"The Mikado"
 (Wednesday-Sunday)
 7 p.m.

CHANGE OF PACE/BENNETT'S DINNER THEATRE
 January 10-11, 17, 24-26, 31
 (Friday, Saturday, Sunday)
 February 1-2, 7-9, 14-15
"Ole & Lena's Wedding"
 7 p.m. (Friday & Saturday)
12:30 p.m. (Sunday)
Fitger's Brewery Complex

TUGBOAT CHILDREN'S THEATRE
"The Princess and the Pea"
 February 22-23 (Sat. & Sun.)

DULUTH BRIDAL SHOW
 January 11 (Saturday)
10 a.m.-3 p.m.—Expo
3-4 p.m.—Fashion Show
DECC

WEDDING OPEN HOUSE
 January 12 (Sunday)
3-5 p.m.
Sacred Heart Music Center

DULUTH-SUPERIOR SYMPHONY ORCHESTRA
"Tour Destination, Eastern Europe"
 January 18 (Saturday)
8 p.m.

Lollipop Concert
 February 2 (Sunday)
3 p.m.
"Yesterday: A Tribute to the Beatles"
 February 8
8 p.m.
DECC

FREE FAMILY SKATING PARTY
 January 19 (Sunday)
3-5 p.m.
DECC

DULUTH ART INSTITUTE Membership Show
 January 20-March 29
 10 AM-5 PM
Depot Great Hall

Exhibit: Annette Lee
 February 10-April 6
10 a.m.-5 p.m.
Balcony Gallery

DULUTH PLAYHOUSE "Dearly Departed"
 January 24-26, 29
 February 1-2,
7:30 p.m. (Wed.-Sat.)
2:00 p.m. (Sat. & Sun. Matinees)
Duluth Playhouse

UNDERGROUNDHOG DAY PARTY
 January 31-February 1
 (Friday & Saturday)
9 p.m.
Norshor Theatre

ARC NORTHLAND Chocolate Celebration
 February 12 (Wednesday)
Radisson Hotel

DULUTH BOAT, SPORTS & TRAVEL SHOW
 February 12-16 (Wed.-Sun.)
5-10 p.m. (Wed. & Thurs.)
12-10 p.m. (Friday)
10 a.m.-10 p.m. (Saturday)
11 a.m.-5 p.m. (Sunday)
DECC

DULUTH/SUPERIOR ENTERTAINMENT LEAGUE "George M"
 February 17 (Monday)
7:30 p.m.
DECC

THE DEPOT FAMILY DAY
 February 17 (Monday)
10 a.m.-5 p.m.

FREE ANTIQUE APPRAISAL
 February 19 (Wednesday)
Noon.-3 p.m.
Depot

Board of Directors and Staff

- Chair**
 Michael Polzin
Minnesota Power
- Vice-Chair**
 Barbara Perrella
Labovitz Enterprises
- Secretary/Treasurer**
 Daniel Maddy
Fryberger Buchanan Law Firm
- Immediate Past Chair**
 John Lawien
Wells Fargo Bank
-
- Board Members**
- Mark Allison
U.S. Bank
- Abbot Apter
Mercury Investment Co.
- Karen Arthur
Handy Ma'am Services/Canal Park Business Association
- Bill Bennett
LHB Engineers & Architects
- Tom Cotruvo
City of Duluth, Ex Officio
- Donna Ekberg
Lizzards
- Pam Kramer
Local Initiatives Support Corp. (LISC)
- Mike Lang
St. Mary's Medical Center
- Stephen Marder
UMD Center for Economic Development
- Kay Nierengarten
Great Lakes Aquarium
- Tami Tanski-Sherman
Fitger's Brewery Complex
- Bonnie Simenson
Anne Childs
- John Ivey Thomas
John Ivey Thomas Associates, Inc.
- Merry Wallin
Duluth News Tribune
- Tom West
The Budgeteer News
-
- Staff**
- Kristi Stokes
President/C.O.O.
- Susan Rogge
Administrative Assistant

THE GREATER DOWNTOWN COUNCIL WOULD LIKE TO THANK THESE SPONSORS FOR THEIR GENEROUS SUPPORT:

PLATINUM:

WELLS FARGO | **MINNESOTA POWER** | **Duluth News Tribune** | **SMDC**
AN ALLETE COMPANY | *Were big on you.* | *St. Mary's/Duluth Clinic Health System*

GOLD: Oneida Realty / Republic Bank

BRONZE: Beacon Bank / Holiday Center Merchants Association
Holiday Inn Hotel & Suites / Labovitz Enterprises / Lake Place
Eagle Accounting Services / North Shore Bank of Commerce / US Bank

GDC Annual Meeting ■ Wednesday, January 15th, 2003 ■ Holiday Inn Great Lakes Ballroom

A FRESH LOOK FOR VACANT STOREFRONTS

Dozens of students added their own touch of artistic cheer to the Downtown during this past holiday season. Thanks to a partnership with the Duluth Public School District's Service Learning Program and the Building Owners and Managers Association, the GDC coordinated window-painting projects at vacant storefronts along Superior Street.

Students from the Adult Learning Center High School Art Class, Grant Elementary School 5th Grade and Lincoln Park 8th Grade Art Club managed to bring to life festive and winter scenes at storefronts that otherwise would have been dark for the holidays. Not only did this project

brighten the atmosphere in the Downtown, but it also gave the students a chance to be recognized for their talents.

"I thought it was really fun to do, and it was cool to see the windows when they were done," said 8th grade Lincoln Park Art Club member Allyson Mackey. "The best part was that we got to spread some cheer throughout downtown and everyone who saw the paintings, not just ours, but everyone's, had a smile on their face—especially the little kids."

A special thanks goes out to these educators for taking on such a large

initiative and turning it into reality: Chrissy Valento-Grant; Jolane Sundstrom—ALC; Alaina Klejeski—Lincoln Park, and Service Learning coordinators Kathy Bartsias and Marv Heikkinen.

The goal of the district's service-learning program is connecting classroom activities to the "real-world," as students use what they have learned in class to fulfill a genuine community need. This project turned into a win-win situation for all. It was completed just in time for the 43rd Annual Christmas City of the North Parade and due to its success, additional art projects will be considered for vacant storefronts throughout the coming year. **GDC**



cover story continued ...

St. Scholastica. He became one of the youngest college presidents in the nation at the time. Stender led the institution through its first major capital campaign; implemented a long range planning process; operated a balanced budget for seven years; established a faculty development program and launched the Minnesota Dialogue Program, which is now in its 25th year. In 1981, he received an Honorary Doctorate of Law Degree from St. Scholastica after accepting a post with Labovitz Enterprises. Stender hit the ground running with Labovitz, as the Labovitz Team spearheaded the effort to develop the Lyric Block, which consists of the Holiday Center and the Holiday Inn Hotel and Suites. The project also brought about the city's first skywalk connection in what is now more than three miles of Downtown skywalk. Figuratively, Stender has been building bridges ever since.

He is the Chair of the Mayor's Downtown Task Force, a member of the Mayor's Economic Summit Steering Committee, a Trustee of the C.K. Blandin Foundation, a member of ALLETE's Board of Directors and a member of the Chancellor's Advisory Committee at UMD. **GDC**

MARK YOUR CALENDAR January/February Calendar

JAN. 7, 2003 (Tuesday)
District 5 Comprehensive
Planning Meeting
7:00 p.m.
*Central Hillside
Community Center*

JAN. 8, 2003 (Wednesday)
First Street Business
Association Meeting
8:30 a.m.
Sammy's Pizza & Restaurant

JAN. 15, 2003 (Wednesday)
Greater Downtown Council
18th Annual Dinner Meeting
6:00 p.m.
Holiday Inn-Great Lakes Ballroom

JAN. 28, 2003 (Tuesday)
GDC Board of Directors Meeting
7:30 a.m.
Greater Downtown Council

FEB. 4, 2003 (Tuesday)
District 5 Comprehensive
Planning Meeting
7:00 p.m.
*Central Hillside
Community Center*

FEB. 25, 2003 (Tuesday)
GDC Board of Directors Meeting
7:30 a.m.
Greater Downtown Council



NOMINATIONS

The Nominating Committee brings forth this slate of new candidates for the Greater Downtown Council Board of Directors:

Chair

Barb Perrella
Labovitz Enterprises

Vice-Chair

Daniel Maddy
Fryberger Buchanan Law Firm

Secretary-Treasurer

Pam Kramer
Duluth LISC

Board of Directors

Tim Meininger
Beacon Bank

Ron Franzen
St. Luke's Hospital

Mary Lundeen
Wells Fargo Bank

Sara Strom
Frame Corner & Gallery

Lawrence Stovern
Western Bank

Karen Arthur (*Second Term*)
Handy Ma'am Services

Stephen Marder (*Second Term*)
UMD Center for

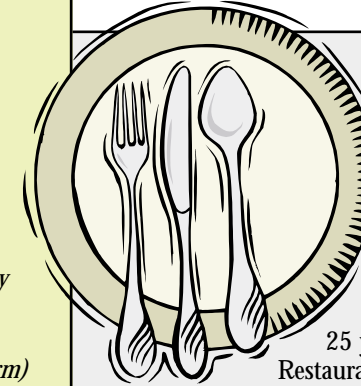
Economic Development

WELLS FARGO AND US BANK JOIN GDC AND LISC ON HOUSING STUDY

An assessment of demand for downtown housing in Duluth will soon be unveiled. And special recognition goes to our financial partners in this exciting endeavor. The Local Initiatives Support Corporation (LISC), Wells Fargo and US Bank have teamed up with the GDC to complete this study to gauge demand for living in the central business district.

Thanks to the expertise of Maxfield Research Inc. of Minneapolis, we will be releasing a positive, thorough report that identifies potential target markets for both rental and for-sale units. In addition, this report provides projections for such housing demand through the year 2010.

This is just one more step that can serve as a catalyst for converting underutilized space in the Downtown into livable space. **GDC**



NEW RESTAURANT PREPARES TO OPEN

Downtown Duluth is gaining another restaurant to help add to the dining experience. **The Duluth Athletic Club Bar and Grill** will be opening its doors this month at 21 North Fourth Avenue West, in the former Champps Americana space.

The partners in the restaurant, Mike Emerson and Phil Warmanen, have 25 years combined experience in the local industry, working for Grandma's Restaurants. The two always talked about starting their own restaurant, and this year, opportunity knocked at their doors.

Located in the historic Duluth Athletic Club Building, the restaurant will take advantage of showcasing Duluth's architectural and sports history. They'll offer unique food in a classic and casual atmosphere. It's expected that the restaurant will be ready for its first customers by mid-January. **GDC**

ALL ABOARD For The Christmas City Of The North Parade

Members of the Greater Downtown Council jumped at the chance to get in the festive spirit and spread good cheer throughout the Downtown. The GDC was well represented as it was among the 55 parade units involved in the 43rd Annual Christmas City of the North Parade. Thanks to the generosity of the Duluth Transit Authority, we rode the parade route in the comfort of the DTA's new red trolley, perfectly decorated for the holidays.

It was the trolley's first trip down Superior Street, as it won't be put into service officially until next summer. That's when two new trolleys will be hitting the streets, providing service in the Downtown and Canal Park. **GDC**

