

## Downtown Window Improvement Application

Downtown Duluth is offering a window improvement grant up to \$2,500 **for ground floor**, **sidewalk facing businesses** to offset the costs of improving window appearance, introducing transparency, and increasing quality of merchandising. This program is intended to assist **ground floor and street-level businesses** with the creation of window experiences that bring customers in the door, improve overall district brand, and foster a 24/7 environment that is light and engaging. This program is open to businesses within the boundaries of waterfront district: from Canal Park up to Second Street and from 10th Ave East to Mesaba Avenue. Any ground floor business is eligible to apply.

We would strongly encourage membership with Downtown Duluth should you be selected, to continue networking and receiving valuable information and tools on revitalizing our downtown.

Downtown Duluth has created the Window Improvement Program to further our revitalization goals. These goals include:

- Drive traffic to individual businesses by showcasing what they do in the windows.
- Introduce transparency to downtown, blurring the line between interior/exterior.
  When you are outside you can see inside, and when you are inside, you can be a part of the sidewalk.
- Improve the experience of being downtown 24 hours a day, 7 days a week.
- Create an engaging environment from the sidewalk using light, color, props, fixtures, and merchandise.
- Make downtown feel more active and visually engaging.
- Recover a higher perception of safety downtown.

This application is required for consideration to receive a reimbursement grant as a part of Duluth's Downtown Window Improvement Program. This program uses a competitive selection process that scores applications based on criteria detailed in the Guidelines and Requirements section of this application.

Business Name:	
Property Address:	
Applicant Name:	
Applicant Mailing Address:	
Phone:	Email:
Square footage of the space:	

Briefly describe your business below, including how long you have been in business in downtown Duluth.		
	What window improvements are you proposing for your business?	
	How many windows will you be improving?	
	Do your windows already have lighting infrastructure/electrical supply?	
	Please describe how participation in this program will help attract customers and drive foot traffic in downtown Duluth.	
	Please list your hours of operation and customer base.	

#### PLEASE SUBMIT THE FOLLOWING WITH YOUR APPLICATION

- 1. Photograph(s) of windows to be improved during the day and evening, including any electrical service to windows. Please include a sidewalk view photo as well as an interior photo.
- 2. Provide a description or a sketch of your proposed window improvements. (This can be hand drawn and informal, see examples below. These sketches will serve as the basis for a Plan.)





#### **Certification by Applicant**

The applicant certifies that all information in this application, and all information furnished in support of this application, is given for the purpose of obtaining a reimbursement grant and is true and complete to the best of the applicant's knowledge and belief.

If the applicant is not the owner of the business with windows to be improved, or if the applicant is not the sole owner of the business, the applicant certifies that they have the authority to sign and enter into an agreement to perform the window improvement work on the property. Applicant has brought forth this proposal to the property owner and the property owner has agreed the applicant has the authority to make proposed improvements.

Applicant Signature:	
Printed Name:	Date:
Property Owner Signature:	
Printed Name:	Date:



# Reimbursement Grant Guidelines & Requirements

### **Summary of Steps:**

- 1. Applicant submits Grant Application to Downtown Duluth by March 3, 2023.
- 2. Selection Committee meets March 14<sup>th</sup> to make award decision of up to \$2,500 per business. Eligible reimbursements include: lighting, fixtures, props and electrical work completed by a licensed electrician. Up to 10 businesses will be selected for the first round of this program. A second-round opportunity will be provided later this year.
- 3. Downtown Duluth notifies applicant of award decision and sends project agreement.
- 4. Applicant develops a Plan (including prop and fixture list) for windows and submits to Downtown Duluth within 30 days of award acceptance.
- 5. Applicant will sign agreement to implement Plan and obtain necessary regulatory approvals for improvements, if applicable.
- 6. Applicant will implement the Plan by June 1. Completed work must conform to the Plan.
- 7. Applicant submits detailed receipts for reimbursement.
- 8. Funds will be disbursed to applicant within thirty days of submission.

### **Review of Applications**

Applications will be reviewed by the Selection Committee on March 14th. The following factors will be considered in selecting a project for funding:

Factors	MAXIMUM POINTS	
1. Activity		
Business active, open to the public with regular hours, preferably with some daytime hours.	25	
Cross pollinate with other businesses in the downtown.		
2. Downtown Enhancement		
Introduce transparency into businesses creating interior/exterior blended edge during the day and evening hours.		
Create interesting window viewing for customers on sidewalk/street 24/7.	60	
Sufficient inventory to populate windows, if applicable		
Improve perception of safety due to increased lighting.		
Offers unique products or one-of-a-kind experiences.		
BONUS 2 POINTS: Active membership with Downtown Duluth.		
3. Experience/Infrastructure		
Length of time in business.		
Serve the local trade area.	15	
Ability to install track lighting inside the window.		